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## CONSULTING FOR DUMMIES



John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, Consulting For Dummies, Bob Nelson, Philip Albon, Peter Economy, Fully adapted for a UK audience by consultancy specialist, Philip Albon, this book is an essential guide for anyone considering making a career out of consulting. Offering practical advice on all aspects of setting-up and running a successful consulting business including; setting your fees, keeping track of time and money, building business with new clients, winning proposals and business networking,...

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- Authored by Bob Nelson, Philip Albon, Peter Economy
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